MEETING MINUTES FOR THE BOARD OF COMMERCE
OF THE

LOUISIANA ECONOMIC DEVELOPMENT CORPORATION

HELD AT

LOUISIANA STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING
FOURTH FLOOR BOARD ROOM

8401 UNITED PLAZA BOULEVARD

BATON ROUGE, LOUISIANA

COMMENCING AT 1:34 P.M.

ON THE 11TH DAY OF DECEMBER, 2012

REPORTED BY: ELICIA H. WOODWORTH, CCR

		Page	2
1	Appearances of Board Members Present:		
2	Jerald Jones Charles Soprano		
3	Millie Atkins Wilda Smith		
4	William King Gale Potts-Roque		
5	Senator Danny Martiny R.K. Mehrotra		
6	Lance Belcher Jeffrey Elmore		
7	Andre Fruge Richard Lipsey		
8	Steven Grissom Richard Gonsoulin		
9	Representative Erich Ponti Steve Windham		
10	Jason El Koubi Gordon Burgess		
11	Mayor Ronnie Harris		
12	Staff members present: Michelle Sorrel		
13	Brenda Guess Frank Favaloro		
14	Bob Cangelosi Danielle Clapinski		
15	Rick Broussard Marylyn Friedkin		
16	Lori Weber Becky Lambert		
17	Robin Tate		
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	Page 3
1	MR. JONES:
2	Good afternoon, everyone. It's good to
3	see everyone. Again, Merry Christmas, everybody, and
4	it's good to see everybody here at our December member
5	meeting of the Board of Commerce and Industry.
6	We call the meeting to order, and
7	Ms. Melissa, would you start the roll call, please?
8	MS. SORRELL:
9	Matt Walker for Governor Jindal.
10	(No response.)
11	MS. SORRELL:
12	Steve Windham for Lieutenant Governor.
13	(No response.)
14	MS. SORRELL:
15	Millie Atkins.
16	MS. ATKINS:
17	Here.
18	MS. SORRELL:
19	Lance Belcher.
20	MR. BELCHER:
21	Here.
22	MS. SORRELL:
23	Brian Bossier.
24	(No response.)
25	MS. SORRELL:

		Page 4
1		Gordon Burgess.
2	MR.	BURGESS:
3		Here.
4	MS.	SORRELL:
5		Mark Delesdernier.
6	(No	response.)
7	MS.	SORRELL:
8		Jeffrey Elmore.
9	MR.	ELMORE:
10		Here.
11	MS.	SORRELL:
12		Andre Fruge.
13	MR.	FRUGE:
14		Here.
15	MS.	SORRELL:
16		Richard Gonsoulin.
17	MR.	GONSOULIN:
18		Here.
19	MS.	SORRELL:
20		Mayor Ronnie Harris.
21	(No	response.)
22	MS.	SORRELL:
23		Jerald Jones
24	MR.	JONES:
25		Here.

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		Page 5
1	MS.	SORRELL:
2		William King.
3	MR.	KING:
4		Here.
5	MS.	SORRELL:
6		Kevin Langley.
7	(No	response.)
8	MS.	SORRELL:
9		Richard Lipsey.
10	MR.	LIPSEY:
11		Here.
12	MS.	SORRELL:
13		R.K. Mehrotra.
14	MR.	MEHROTRA:
15		Here.
16	MS.	SORRELL:
17		Steven Grissom for Secretary Moret.
18	MR.	GRISSOM:
19		Here.
20	MS.	SORRELL:
21		Gale Potts-Roque.
22	MS.	POTTS-ROQUE:
23		Here.
24	MS.	SORRELL:
25		Wilda Smith.

		Page 6
1	MS.	SMITH:
2		Here.
3	MS.	SORRELL:
4		Charles Soprano.
5	MR.	SOPRANO:
6		Here.
7	MS.	SORRELL:
8		Representative Erich Ponti.
9	MR.	PONTI:
10		Here.
11	MS.	SORRELL:
12		Senator Danny Martiny.
13	MR.	MARTINY:
14		Here.
15	MS.	SORRELL:
16		Representative Joel Robideaux.
17	(No	response.)
18	MS.	SORRELL:
19		Senator Neil Riser.
20	(No	response.)
21	MS.	SORRELL:
22		We have a quorum.
23	MR.	JONES:
24		Thank you so much, Ms. Sorrell.
25		And let the record show that Mayor

Page 7 1 Harris has joined us. 2 I believe you've all had a chance to 3 review the minutes that were sent out to you electronically. 4 We have a motion from Mr. King. We have 5 a second from Mr. Burgess to approve those minutes. 6 7 Any comments from the Board? (No response.) 8 MR. JONES: 9 Any comments from the floor? 10 11 (No response.) MR. JONES: 12 All in favor, say "aye". 13 (Several members respond "aye".) 14 MR. JONES: 15 16 Any opposed? (No response.) 17 MR. JONES: 18 19 There is no opposition. The minutes of 20 the October 23 meeting are approved. 21 Mr. Favaloro, would you walk us through 22 the Quality Jobs Program, please? 23 MR. FAVALORO: Yes, sir. 24 25 I have four Quality Jobs Applications:

	Page 8
1	20110132 for Cornerstone Chemical Company in Jefferson
2	Parish; 20121072 Dyno Nobel Louisiana Ammonia, LLC in
3	Jefferson; 20120065 for Jeld-Wen, Inc.; and 201033,
4	Westlake Vinyls Company, LP & Westlake Management
5	Services, Inc. in Ascension.
6	That concludes the Quality Jobs.
7	MR. JONES:
8	Thank you, sir.
9	Do I have a motion to approve?
10	MR. HARRIS:
11	So moved.
12	MR. JONES:
13	From Mayor Harris, a second from
14	Mr. Burgess.
15	Do we have any comments from the Board?
16	(No response.)
17	MR. JONES:
18	Any comments from the floor?
19	(No response.)
20	MR. JONES:
21	All in favor, say "aye".
22	(Several members respond "aye".)
23	MR. JONES:
24	Any opposition?
25	(No response.)

Page 9 1 MR. JONES: 2 There being none, that motion carries. 3 Ms. Lambert, walk us through the Tax Abatement Program, please. 4 MS. LAMBERT: 5 Yes, sir. Thank you. 6 7 I have three new applications. First one is 20110864 for 333 Third Street, LLC in East Baton 8 Rouge; 20100660 Bywater Art Lofts, II, LLC; 20110176 9 Tessier Building, LLC, East Baton Rouge. And the one 10 11 before was from Orleans Parish, for a total of three new applications. 12 MR. JONES: 13 14 Thank you, Ms. Lambert. Do I have a motion to approve? 15 16 Ms. Gale Potts-Roque. 17 Do I have a second? Second from Mr. Fruge. 18 19 Any comments from the Board? 20 (No response.) 21 MR. JONES: 22 Seeing none, any comments from the floor? 23 24 (No response.) 25 MR. JONES:

	Page 10
1	Seeing none, all in favor, say "aye".
2	(Several members respond "aye".)
3	MR. JONES:
4	Any opposition?
5	(No response.)
6	MR. JONES:
7	There being none, that motion carries.
8	MS. LAMBERT:
9	All right. Thank you.
10	We have two Renewal Applications. The
11	first one is 20020145 for Abita Blends, LLC in St.
12	Tammany. The second one is for 050935 Amedysis Holding,
13	LLC in East Baton Rouge Parish, for a total of two
14	Renewal Applications.
15	MR. JONES:
16	Do we have a motion to approve?
17	By Ms. Smith. Second from Mr. Soprano.
18	Any comments from the Board?
19	(No response.)
20	MR. JONES:
21	Seeing none, any comments from the
22	floor?
23	(No response.)
24	MR. JONES:
25	All in favor, say "aye".

	Page 11
1	(Several members respond "aye".)
2	MR. JONES:
3	Any opposition?
4	(No response.)
5	MR. JONES:
6	There being none, the motion carries.
7	Next.
8	MS. LAMBERT:
9	We have one Full Transfer of Ownership
10	from one owner to another with contract number 20040837
11	Capitol House Hotel Development Company, LLC in Baton
12	Rouge. It appears that RBP I'm not sure where that
13	came from, but it should be East Baton Rouge Parish
14	excuse me, it's to RBP Baton Rouge, LLC, East Baton
15	Rouge Parish.
16	MR. JONES:
17	So the new owner is RBP?
18	MS. LAMBERT:
19	Correct.
20	MR. JONES:
21	Motion for approval from Mr. Burgess
22	excuse me, Mr. King. Second from Mr. Elmore.
23	Any comments from the Board?
24	(No response.)
25	MR. JONES:

Page 12 1 Any comments from the floor? 2 (No response.) 3 MR. JONES: There being none, all in favor, say 4 "aye". 5 (Several members respond "aye".) 6 7 MR. JONES: Any opposition? 8 9 (No response.) MR. JONES: 10 There being none, that motion carries. 11 MS. LAMBERT: 12 13 All right. The second one is for a Split Transfer, a Partial Transfer of Ownership from one 14 owner to a new owner, and this will be the usual 15 occasion where we -- maybe they do, as I understand it, 16 property was developed into condos and hen later sold 17 into individual units. So as the individual owners may 18 19 request to transfer their portion, then that portion 20 will become their part of the contract, and they will 21 need to deal with the assessor on the actual square footage, the percentage of square footage, of the home. 22 Our job is to make sure that we have a different number 23 for their new contract, otherwise, one contract number 24 25 will be reflected for all new owners, and it will be a

database nightmare.

MR. JONES:

They will have to then go resolve the actual tax due with the tax assessor?

MS. LAMBERT:

Correct.

MR. JONES:

Okay. Thank you.

MS. LAMBERT:

So the original contract is 051166, the previous owner is 1301 North Rampart, LLC in Orleans
Parish, and their two new contracts numbers -- and please note that behind the first one is an "N", and the second one is a "0". That indicates that A through L are other properties, and they'll be coming up at the next Board meeting. They don't necessarily come in the order in which they're presented. Those had to wait for a resolution of those, so when you see the others next period, you'll see it progression. The new owner of 05116N is Gregory and Patricia Kahn, the same address, at Unit Number 202, and the second one is 0501160, Alex De Bram, at Unit Number 308.

MR. JONES:

Great. Thank you for that information.

Motion to approve from Mr. Lipsey.

Page 14 1 Second from Ms. Atkins. 2 Any discussion from the Board? 3 (No response.) MR. JONES: 4 5 Any discussion from the floor? 6 (No response.) 7 MR. JONES: Seeing none, all in favor, say "aye". 8 9 (Several members respond "aye".) MR. JONES: 10 Any opposition? 11 (No response.) 12 MR. JONES: 13 There being none, that motion passes. 14 MS. LAMBERT: 15 The next one is a Special Request to 16 17 correct a company name on a previously-approved contract in September by the Board. The company notified us 18 19 after the fact that the name had been changed back in 20 2011 with the Secretary of State for which it has been 21 verified the New Orleans City Council has approved a correction for the resolution that was made to endorse 22 this application, so we do have the documentation 23 24 stating that the correct company name is Superior 25 Seafood and Oyster Bar, LLC.

	Page 15
1	MR. JONES:
2	Great. Thank you.
3	Motion to approve, Ms. Smith. Second
4	from Mr. Elmore.
5	Any comments from the Board?
6	(No response.)
7	MR. JONES:
8	Any comments from the floor?
9	(No response.)
10	MR. JONES:
11	There being none, all in favor, say
12	"aye".
13	(Several members respond "aye".)
14	MR. JONES:
15	Any opposition?
16	(No response.)
17	MR. JONES:
18	There being none, that motion carries.
19	MS. LAMBERT:
20	I will point out one thing on that
21	previous contract is that this change in company name is
22	different than a formal name change request. There's a
23	form that, you know, we do name changes and transfers.
24	Because this name change did not occur after the
25	contract was issued, it is not, therefore, required to

submit a name change form, so it was really an internal technical issue. We just wanted to get the record straight because the name had actually been changed, but the company didn't notify us prior to the approval.

MR. JONES:

Thank you, Mrs. Lambert.

MS. LAMBERT:

And that actually goes into the Second Special Request, which came after the initial agenda was prepared, and this was for 1770 Tchoupitoulas, Inc., for Contract 20071275. That's on the special additional document that was handed out to you. And there are actually two minor issues in it as well. It was approved as 1770 Tchoupitoulas, Inc., however, the company's name is LLC. That, too, had been changed back in February prior to the Board approval, and the company just notified us earlier last week that when we sent them their contract, they sent it back to us signed. They noted to us, "Oh, by the way, could you please change that Inc. to LLC, and it's not just that easy. We want to make sure that it all gets documented correctly and that the Board minutes reflect that.

And the same thing goes for construction dates. There is no issue with staff in changing the dates because it's still a period of less that 24

months. They just changed the dates, and, you know, we'll make that correction. Since I'm actually sending out a corrected contract with the LLC with your approval, we'll go ahead and make the correction on the application so that the contract will reflect the March 31 date and not -- excuse me, the 7/31 date and not the March 31 date on the initial contract.

MR. JONES:

And before we get into the motion to approve, a little bit of housekeeping, the agenda that was after the agenda, was that agenda properly posted 24 hours ahead of the meeting?

MS. LAMBERT:

Yes, sir.

MR. JONES:

It was?

MS. LAMBERT:

Yes, sir.

MR. JONES:

If that's the case, then I would entertain a motion to approve this Special Request.

Senator Martiny, second from

Mr. Burgess.

Any comments from the Board?

(No response.)

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	Page 18
1	MR. JONES:
2	Any comments from the floor?
3	(No response.)
4	MR. JONES:
5	There being none, all in favor, say
6	"aye".
7	(Several members respond "aye".)
8	MR. JONES:
9	Any opposition?
10	(No response.)
11	MR. JONES:
12	There being none, that motion passes.
13	Thank you very much, Ms. Lambert. We
14	appreciate your explanations.
15	All right. Ms. Friedkin.
16	MS. FRIEDKIN:
17	There are 27 applications for the
18	Enterprise Zone Program: 717 Conti, LLC, doing business
19	as St. Ann Marie Antionette in Orleans; 730 Rue
20	Bienville, LLC, doing business as St. Louis Hotel
21	Ampirical Solutions, LLC in St. Tammany; Bollinger
22	Marine Fabricators, LLC in St. Mary; Central Management
23	Concepts, LLC in St. Tammany; Cochrane Technologies
24	Incorporated in Lafayette; Deli Management Incorporated,
25	doing business as Jason's Deli, LLC in Calcasieu; FedEx

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Freight Incorporated in Caddo; Ganga, LLC, doing business as Wingate Inn in Bossier; Lakeside Dental Associates, LLC in Jefferson; Louisiana Fish Fry Products, Limited in East Baton Rouge; Ochsner Baptist Medical Center, LLC in Orleans; Ochsner Clinic Foundation in Jefferson; Ochsner Medical Center Kenner, LLC in Jefferson; Ochsner Medical Center Westbank, LLC in Jefferson; Rapides Lodging Partners in Rapides; Sam's East, Incorporated, doing business as Sam's Club Number 4837 in Livingston; Southern Recycling, LLC, one in Orleans and one in Lafayette; St. Claude Gentle Dental, LLC in Orleans; Susco Solutions, LLC in Orleans; TCI Packaging, LLC in Orleans; Ulta Salon, Cosmetics & Fragrances, Incorporated, doing business as Ulta Beauty, there's two, one in Terrebonne, and one in Ouachita. MR. JONES: Very good. Do we have a motion to approve? MR. HARRIS: So moved. MR. JONES: Mayor Harris, second from Ms. Atkins. Any comments from the Board?

(No response.)

MR. JONES:

	Page 20
1	Any comments from the floor?
2	(No response.)
3	MR. JONES:
4	I see none. All in favor, say "aye".
5	(Several members respond "aye".)
6	MR. JONES:
7	Any opposition?
8	(No response.)
9	MR. JONES:
10	There being none, that motion is passed.
11	MS. FRIEDKIN:
12	There's a Multi-Housing Application,
13	EMAC Partners, 2007 LP, doing business as Meadows in
14	Calcasieu Parish.
15	MS. POTTS-ROQUE:
16	I have a question.
17	MR. JONES:
18	Let's get a motion. Let's have a motion
19	to approve before.
20	Is there a motion to approve?
21	MR. JONES:
22	Ms. Smith. Do we have a second?
23	MR. LIPSEY:
24	So moved.
25	MR. JONES:

	Page 21
1	Second from Mr. Lipsey.
2	Now, Ms. Potts-Roque, your question.
3	MS. POTTS-ROQUE:
4	I was just wondering why we have a
5	multi-family housing project on the agenda at this time.
6	MS. FRIEDKIN:
7	That's because the Advance Notification
8	was are received timely and now this project has
9	completed, so once the projects are completed, then it's
10	taken to the Board of Commerce and then taken before you
11	guys approve.
12	MS. POTTS-ROQUE:
13	Okay.
14	MR. JONES:
15	Does that answer your question,
16	Ms. Potts-Roque?
17	MS. POTTS-ROQUE:
18	Yes.
19	MR. JONES:
20	I'm not convinced it did, but I'll take
21	your word for it.
22	MS. FRIEDKIN:
23	I'm not convinced either.
24	MR. JONES:
25	All right. We have a motion and a

	Page 22
1	second. Any other comments from the Board?
2	(No response.)
3	MR. JONES:
4	Any comments from the floor?
5	(No response.)
6	MR. JONES:
7	All in favor, say "aye".
8	(Several members respond "aye".)
9	MR. JONES:
10	Any opposed?
11	(No response.)
12	MR. JONES:
13	There being none, that motion carries.
14	MS. FRIEDKIN:
15	There are two Front End Contracts.
16	Front End Contracts is whenever a company is spending
17	over \$100-million. We have Cheniere LNG O&M Services,
18	LLC in Beauregard Parish, and Impala Warehousing US, LLC
19	in Ascension Parish.
20	MR. JONES:
21	Do we have a motion to approve?
22	MR. BURGESS:
23	So moved.
24	MR. JONES:
25	Moved by Mr. Burgess. Second by

Page 23 1 Mr. Windham. 2 Any comments from the Board? 3 (No response.) MR. JONES: 4 5 Any comments from the floor? 6 (No response.) MR. JONES: 7 There being no comments, all in favor, 8 9 say "aye". (Several members respond "aye".) 10 MR. JONES: 11 Any opposition? 12 13 (No response.) MR. JONES: 14 There being none, that motion carries. 15 MS. FRIEDKIN: 16 There are four applications for 17 Acadian Health, LLC, doing business as 18 cancelation: 19 Just Kids Dental, the application was approved in 20 October 2011. The signed contracts have never been 21 returned after a couple of requests. Then we have Complete Home Health, Incorporated in Lafayette. The 22 same thing. That's in October 2009, and the company has 23 24 never returned the contracts. Crane & Templet I Am 25 Blessed Properties, LLC, doing business as Crane &

Templet, Incorporated. It was approved in February of 2011 with an objection. The objection was cleared up in September of 2011, and the contracts have never been returned. NMC Operating Company, LLC in East Baton Rouge, the application was approved in February of 2011. The objection was cleared in September of 2011, and the contracts have never been returned.

MR. JONES:

We have a motion from Mayor Harris, and we'll get to your question in just a second.

Do we have a second?

From Ms. Atkins.

Your question?

MR. HARRIS:

I'm not sure how many of those companies individually on their own come and file for these tax incentive programs, so my question is, whether it's an economic development commission, such as in Jefferson, or a consultant that does business on a regular basis, when you run into situation that we're not getting response from the companies, do you have on file the person or the organization that has originally brought that to our attention, and do you notify them to say, "Hey, what's going on?"

MS. FRIEDKIN:

Page 25 1 No, sir. We only notify the company 2 that we have authority to talk about this company, so if it's a consultant -- I know one of these is a 3 consultant, and they talk to the company. I sent it to 4 the company, and I cannot get a response from them. I 5 will send it in the mail, also, going, you know, "Where 6 7 is it? Where's your contract, your signed contract?" MR. HARRIS: 8 9 So you don't make the effort to contact the third-party who's assisted in this matter? 10 11 MS. FRIEDKIN: No, sir. 12 MR. HARRIS: 13 Okay. Thank you. 14 MR. JONES: 15 Any other questions or comments from the 16 Board? 17 18 (No response.) 19 MR. JONES: 20 From the floor? 21 (No response.) MR. JONES: 22 Seeing none, all in favor say "aye". 23 24 (Several members respond "aye".) MR. JONES: 25

Page 26 1 Any opposition? 2 (No response.) 3 MR. JONES: There being none, that motion carries. 4 5 MS. FRIEDKIN: I have three contract cancelations: 6 7 Notre Dame, LLC in Orleans. The Board reinstated this in June of 2012 with the understanding that they must 8 9 submit the ECR. They finally submitted the ECR, and there were no jobs created. And I've got Frank Silva & 10 Sons, LLC in Jefferson Parish. I could not get them to 11 submit Employee Certification Reports, which verifies 12 13 that there were jobs created meeting the hiring requirements. And then there's Hunt, Guillot & 14 Associates, LLC in East Baton Rouge Parish, and they 15 want to cancel their Enterprise Zone Contract so they 16 17 can go to Quality Jobs. MR. JONES: 18 19 Okay. Do we have a motion to accept 20 these contracts for cancelation? 21 Ms. Potts-Roque. Second from Mr. King. 22 Any comments from the Board? 23 (No response.) 24 MR. JONES: 25 Questions?

Page 27 1 (No response.) 2 MR. JONES: 3 Any comments or questions from the floor? 4 5 (No response.) MR. JONES: 6 7 There being none, all in favor of the motion, say "aye". 8 9 (Several members respond "aye".) MR. JONES: 10 11 Any opposition? (No response.) 12 MR. JONES: 13 There being none, that motion carries. 14 MS. FRIEDKIN: 15 I have an Application for Reinstatement 16 17 for Champagne Beverage Company, Incorporated in St. 18 Tammany Parish. The application was approved in August of 2009. An objection was issued. It wasn't cleared up 19 20 timely, so it was canceled in October of 2011, and then 21 there was some legal issues that were finally resolved within the company. And the CEO discovered that the EZ 22 application was canceled, and now they're asking for it 23 to be reinstated. They have submitted their Employee 24 25 Certification Reports, so the jobs have been created.

MR. JONES:

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Okay. Do we have a motion to accept the

3 Application for Reinstatement?

MR. HARRIS:

I'll be happy to move.

MR. JONES:

Motion by Mayor Harris. Second by

Mr. Burgess.

Do we have any comments or questions?

MR. HARRIS:

Mr. Chairman, I'm wondering when it would be proper to consider a motion as far as procedures by the staff in the future for cancelation of contract? We certainly have a motion on the floor to approve this, but it kind of goes to my line of thinking that I've since found out. We canceled their contract, and then the CEO said, "What do you mean they canceled it?" And here they are back again. So I'm wondering if we should make that extra effort in notifying them, but I'd like to do that in a separate motion. But I have no problem -- I mean, if this the staff's recommendation, I have no problem in going with this motion, but then I would like to...

MR. JONES:

Try to solve the problem.

	Page 29
1	MR. HARRIS:
2	Possibly.
3	MS. FRIEDKIN:
4	May I make a statement?
5	MR. JONES:
6	Of course.
7	MS. FRIEDKIN:
8	We were dealing with the CFO on
9	Champagne Beverage, so, you know, we were talking to the
10	CFO on this one, but he got in trouble.
11	MR. HARRIS:
12	That's why I'm not talking about this
13	particular one. I'll talking about it when I'm ready to
14	talk about it.
15	MR. JONES:
16	All right. That will be fine.
17	We have a motion and a second to approve
18	this Application for Reinstatement. Any questions or
19	comments from the Board?
20	Ms. Potts-Roque.
21	MS. POTTS-ROQUE:
22	I have a question, did we set a protocol
23	for reinstatement of cancelations of contracts in the
24	last couple of years within the rules committee? Do
25	y'all remember that? Maybe we only talked about it and

Page 30 1 didn't get it accomplished. 2 MS. FRIEDKIN: 3 I don't think we've talked about it Ms. Potts, Ms. Gale. 4 5 MS. POTTS-ROOUE: We talked about setting a timeframe for 6 7 people to come back and have their contract reinstated within the Rules Committee. I don't remember if --8 MR. JONES: 9 I don't remember either. 10 11 MS. POTTS-ROQUE: -- if that was solidified or if that was 12 just conversation or if we actually took any action on 13 it. Can someone check into that, and then in the 14 future, we'll have a protocol, if they meet within that 15 timeframe, because it kind of puts us in an awkward 16 situation sometimes. At least I feel that way, anyway. 17 MS. FRIEDKIN: 18 19 I do too. MR. JONES: 20 21 You're thinking that may have gone to Mayor Harris' point as well? 22 23 MS. POTTS-ROQUE: 24 Yes. 25 MR. JONES:

1 All right.

MS. POTTS-ROQUE:

Jerry, if you remember, we had some situations where a contract was canceled, more than one, and then the people came to us because they said, you know, because of Katrina and so forth, they didn't get -- they didn't -- one had a fire, after the flood and had initial damages and their contact was canceled because nobody was corresponding with the department here and then we decided to set something -- or we talked about setting something and giving them a timeframe after a cancelation to come back and have their contract reinstated; do you recall that?

MR. JONES:

Your memory is very good, but you reminded me, absolutely.

MS. POTTS-ROOUE:

So if y'all would just check on that and let us so know at some point if that was only conversation or if we did put something in procedures to address that.

MR. JONES:

Okay. Mr. Grissom.

MR. GRISSOM:

I was just going to suggest that, you

know, we could look into prior conversations and also talk internally about, you know, the approach we've been taking, what improvements there might be, and if there are some improvements, come back and report to the Board, you know, at our next meeting, if that's something of interest to our Board members.

MR. JONES:

Communication is never perfect. Well, seldom perfect, but it's one of those things, at least to the point we could know that we've done everything in the department's power. I know Ms. Friedkin is very conscientious about that and sometimes we just have things that happen, such as CFOs not talking to their bosses, but, nevertheless, I think if we can at least know we're doing all that we can -- that goes Mayor Harris' point, and we can deal with all of that outside of Champagne Beverage Company, whom I'm sure did not expect have to much of the discussions on the table this morning or this afternoon. Nevertheless, this is not about Champagne Beverage Company as much as it is about process and procedure.

Any other comments or questions about Champagne Beverage Company?

(No response.)

MR. JONES:

	Page 33
1	All right. Any other comments from the
2	floor?
3	(No response.)
4	MR. JONES:
5	There being none, all in favor, say
6	"aye".
7	(Several members respond "aye".)
8	MR. JONES:
9	Any opposition?
10	(No response.)
11	MR. JONES:
12	There is no none. That motion for
13	Application Reinstatement passes.
14	Next, Ms. Friedkin.
15	MS. FRIEDKIN:
16	I have three Contact Name Changes.
L7	They're all for the same company, but they're different
18	applications: PL Midstream, LLC is wanting to change
19	their name to Boardwalk Louisiana Midstream, LLC.
20	There's two in Calcasieu and one in Iberia Iberville,
21	I'm sorry.
22	MR. JONES:
23	Okay. And the contract numbers are in
24	our packets?
25	MS. FRIEDKIN:

	Page 34
1	Yes.
2	MR. JONES:
3	Do we have a motion to approve those
4	Contract Name Changes?
5	Ms. Potts-Roque. Second, Mr. Fruge.
6	And comments from the Board?
7	(No response.)
8	MR. JONES:
9	There being none, any comments from the
10	floor?
11	(No response.)
12	MR. JONES:
13	There being none, all in favor, say
14	"aye".
15	(Several members respond "aye".)
16	MR. JONES:
17	Any opposition?
18	(No response.)
19	MR. JONES:
20	There being none, motion passes. Thank
21	you very much.
22	All right. Next, Industrial Tax
23	Exemption, Ms. Weber.
24	MS. WEBER:
25	Okay.

Page 35 1 MR. JONES: 2 We have 89 new applications, I see, on the agenda. I would entertain a motion to handle those 3 in globo as opposed to handling each one individual. 4 MR. SOPRANO: 5 So moved. 6 7 MR. JONES: I have a motion from Mr. Soprano. 8 9 Second from Mr. Burgess. It's not that we don't love you, 10 11 Ms. Weber, it's just a long list --12 MR. SOPRANO: 13 We love you, that's the reason we're 14 doing this. MS. WEBER: 15 16 You're so sweet to me. MR. JONES: 17 Any comments from the Board? 18 19 (No response.) 20 MR. JONES: 21 Any comments from the floor? Yes, sir. 22 23 MR. DOSS: Good afternoon. I an Gene Doss with 24 25 Entergy, and there is typo correction on one of the

Page 36 1 contracts. It would be the 10th from the bottom. It's 2 Contract Number 20111213. The amount that's picked up 3 was the gross amount. The net amount of investment is --4 5 MS. WEBER: Okay. Basically what it is is our 6 7 program did a AFC on it and it didn't included -- it included the restricted amount in the overall project 8 9 amount. It will be corrected through the AFC. MR. JONES: 10 11 Okay. MR. DOSS: 12 13 Thank you. MR. JONES: 14 Good. Thank you, Mr. Doss. 15 16 appreciate that. We're voting right now on whether just 17 to handle this in globo. All in favor, say "aye". 18 19 (Several members respond "aye".) 20 MR. JONES: Any oppositions? 21 22 (No response.) MR. JONES: 23 24 There being none, first of all, let's have a motion to accept the 89 new applications. You 25

	Page 37
1	have a question?
2	MS. ATKINS:
3	Yes.
4	MR. JONES:
5	Let me get a motion, then I'll let you
6	ask your question or make your comments. Okay?
7	Do we have a motion?
8	Mr. Smith. Second Mr. King.
9	Now, Ms. Atkins.
10	MS. ATKINS:
11	I was going to announce that I needed to
12	be recused.
13	MR. JONES:
L4	From which case?
15	MS. ATKINS:
16	On the Century Marketing Solution, LLC.
17	MR. JONES:
18	That is Number 20120611?
L9	MS. ATKINS:
20	Yes.
21	MR. JONES:
22	All right. So Ms. Atkins will we
23	recusing herself, and, again, for anybody in the
24	audience, that is a matter that Ms. Atkins is telling us
25	that there's some sort of conflict of interest under the

Page 38 1 ethics rules that govern our members. We're allowed to recuse ourselves when that conflict of participate n 2 discussion or the vote. 3 All right. Any other recusals or 4 5 questions or comments regarding these 89 applications? (No response.) 6 7 MR. JONES: And the correction that Mr. Doss has 8 9 pointed out to us --MS. WEBER: 10 11 That was the investment amount. overall project amount will be corrected during the 12 13 filing of the Affidavit of Final Cost. MR. JONES: 14 Great. Okay. Good deal. 15 16 Does that answer your concern, Mr. Doss? MR. DOSS: 17 18 Thank you. MR. JONES: 19 20 Good. Thank you very much. 21 Any other comments from the Board? 22 (No response.) MR. JONES: 23 24 Any comments from the floor? 25 (No response.)

	Page 39
1	MR. JONES:
2	There being none, all in favor, "aye".
3	(Several members respond "aye".)
4	MR. JONES:
5	Any opposition?
6	(No response.)
7	MR. JONES:
8	There being none, that motion carries.
9	MS. WEBER:
10	All right. Under the Specials, the
11	first is a Transfer of Tax Exemption Contract: Novolyte
12	Technologies, Incorporated, this is basically all of
13	their active contracts, is being transferred to BASF
L4	Corporation. That's in East Baton Rouge. Again, PL
15	Midstream, LLC is requesting the change of name of all
16	of their contracts to Boardwalk Louisiana Midstream,
17	LLC, and I have Calcasieu and Iberville, also.
18	MR. JONES:
19	Do we have a motion to approve these
20	transfers?
21	Motion from Mr. Lipsey. Second from
22	Mr. Gonsoulin.
23	Any comments from the Board?
24	(No response.)
25	MR. JONES:

Page 40 1 Any questions or comments from the 2 floor? 3 (No response.) MR. JONES: 4 There being none, all in favor, say 5 6 "aye". 7 (Several members respond "aye".) MR. JONES: 8 9 Any opposition? (No response.) 10 11 MR. JONES: There being none, that motion carries. 12 13 Next. MS. WEBER: 14 All right. Cancelation of Contract, the 15 16 first three cancelations are all directly related to the General Motors company. Obviously, all active contracts 17 for General Motors are being requested to cancel. A.G. 18 19 Simpson USA, Incorporated and AI-Shreveport, all of 20 these plants are closed as a result of the closing of 21 the General Motors facility. They're requesting the cancelation since they're no longer manufacturing. 22 Temple-Inland, Webster Parish, the plant closed as of 23 July 12, 2012, and the company requests cancelation. 24 Reagan Equipment Company, 20080077, this company shut 25

Page 41 1 down in manufacturing of their product Kilo Pak and sold 2 the facility. They request cancelation. This is in Jefferson. 3 MR. JONES: 4 5 Motion to approve these cancelations. MR. WINDHAM: 6 7 I have a question. 8 MR. JONES: 9 Let's have a motion first, and then we'll answer your question. 10 11 Motion by Ms. Atkins. Second from 12 Representative Ponti. 13 Now, I'm sorry, Mr. Windham, your 14 question. 15 MR. WINDHAM: 16 I thought last month we agreed to leave these in place and they will market the facility? 17 MS. WEBER: 18 19 No. 20 MR. JONES: 21 Excellent question. Ms. Weber. MS. WEBER: 22 23 It was Racer Properties, Racer Trust. 24 General Motors is actually moving all of their equipment 25 out of state. Racer Properties and Racer Trust is

obtaining ownership of the equipment and property that is remaining in Shreveport. That's what we agreed to leave on the exemptions.

MR. JONES:

And so Racer basically has the real estate and the building and some of the equipment.

MS. WEBER:

Some equipment, yes.

MR. JONES:

And the rest of the equipment and obviously employees and jobs have been moved elsewhere.

MS. WEBER:

Yes, sir. They're all the process of moving all of their equipment. There's two pieces of equipment that will remain in Shreveport, but they're going to pay the property taxes on them.

MR. JONES:

And I know that Mr. Grissom and the entire staff is working very diligently to put somebody else in that plant.

MR. GRISSOM:

Absolutely.

MR. JONES:

Excellent question, Mr. Windham.

Any other questions or comments about

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Page 43 1 any these contracts we are moving for cancelation? 2 We have a motion and a second. 3 Any comments from the floor? (No response.) 4 MR. JONES: 5 All in favor, say "aye". 6 7 (Several members respond "aye".) MR. JONES: 8 9 Any opposition? (No response.) 10 MR. JONES: 11 There being none, that motion passes. 12 MS. WEBER: 13 All right. Special Circumstances, and 14 before I start this, I want to preface this with the 15 original language that I put in the agenda. 16 situation has been resolved, and what I'm requesting is 17 that we consider this application for approval. 18 19 Basically the company went before the Tax Commission, 20 got their property taxes refunded, and there no longer 21 an issue with regard to property taxes having been paid 22 on these assets, so staff is recommending approval of this application. 23 MR. JONES: 24 25 Thank you, Ms. Weber. To make sure --

well, first of all, let me get a motion to approve the -- what is Diversified Foods actually asking us to do, Ms. Weber?

MS. WEBER:

They're asking us to approve exemption on the assets from 2010 for a period of five years.

MR. JONES:

All right. Thank you very much for making that record clear.

Do we have a motion to approve this request?

From Ms. Potts-Roque. Second from Mr. Burgess.

Now, I guess I want to be sure I'm clear on, Ms. Weber, this situation was created because the taxes were paid?

MS. WEBER:

Correct. And the understanding of the staff was that the Tax Commission letter indicated that the taxes would be refunded if the Board approved the exemption, however, there was a misunderstanding, and the Tax Commission issued a change order. The property taxes were refunded, so, therefore, the issue became mute.

MR. JONES:

And the point here -- and I'll make sure the Board understands this, is, as you look over your agenda -- I have some questions about this as well -- the rules are very clear for ITEP program that we cannot get an exemption when you've already paid your taxes. In this situation, Diversified Food had paid their taxes, and then came back and asked that the Tax Commission refund that payment. There was some question about how the Tax Commission handled it, but at the end of the day, the refund was actually make, and I think it's not unusual. It has at least happened in the past that this Board has recognized that when there is a refund, we treat it as though the taxes were never paid.

MS. WEBER:

That's correct.

MR. JONES:

Therefore qualifying the applicant for participation in the program; is that fair?

MS. WEBER:

Correct. And considering this a miscellaneous tax exemption, therefore, it's only eligible for five years, so it will expire in 2015.

MR. JONES:

All right. Very good.

MR. HARRIS:

Page 46

Mr. Chairman, I think I would like to speak on behalf of the rule that says you don't give the money back. The local government obtains the revenue, when it comes in, they can spend it. When you get it back, it puts somebody in the hole, so I think it's a pretty good idea not to give the money back.

MR. JONES:

Absolutely. There's a very valid reason for the rule. This was a situation where as it progressed through our system, I think there was some miscommunication or information about how things were happening, which caused this to be a special circumstance in your packet.

MS. WEBER:

Correct.

MR. JONES:

It all come in at the end of last week, at least we got good information.

MS. WEBER:

Yes, sir.

MR. JONES:

We have a motion to approve this request from Diversified Foods. Any other comments from the Board?

(No response.)

	Page 47
1	MR. JONES:
2	Any comments from the floor?
3	(No response.)
4	MR. JONES:
5	All in favor, say "aye".
6	(Several members respond "aye".)
7	MR. JONES:
8	Any opposition?
9	(No response.)
10	MR. JONES:
11	There being none, that motion carries.
12	And then we have Renewals.
13	MS. WEBER:
14	Well, we do have a status update on
15	Intralox.
16	MR. JONES:
17	Oh, I'm sorry.
18	MS. WEBER:
19	We got information that as of Friday,
20	September28th, they have a total of four molding work
21	cells relocated, reinstalled and recommissioned at the
22	Hammond plant. These came in from the Jefferson
23	facility, I believe. All four are currently running
24	production job for that Associated Blending. They went
25	on and explained about the additional moves, more

equipment and increasing the lines and that sort of thing, and the last four machines will be moved and installed by December the 1st, putting them at 15 machines at the end of this project. I think

Mr. Burgess can explain a little bit better because he actually went to the facility.

MR. BURGESS:

Yes. I have visited the plant several times, and as of today, they have -- the facility was open on September the 24th with two molding machines. Now, they went in full operation with 15 machines working 24/7, and that's November the 9th. And as of today, they are fully staffed. They have four processors, eight operators and one maintenance.

MS. WEBER:

Right. And the reason I'm bringing this to the Board's attention is because when we found out that the facility wasn't being utilized, one of the requirements by the Board was that they had to be in full operation by the end this year. And they are, and I think they're doing a wonderful job.

MR. JONES:

Very good. Thank you, Mr. Burgess. Thank you, Ms. Weber.

MS. WEBER:

	Page 49
1	Yes, sir.
2	MR. JONES:
3	All right now we have renewals.
4	MS. WEBER:
5	Renewals.
6	MR. JONES:
7	Yes.
8	MS. WEBER:
9	There are 14 renewals: Cameron
10	International, CP Bo-K Holdings, Mid South Extrusion,
11	Rapides-Grant Gin, Robert Real Estate, Toshiba Machine
12	Acceptance, Westlake Petrochemical, Westlake Polymers,
13	Westlake Styrene and WPT, LLC, all in Calcasieu Parish.
14	The Westlakes are all in Calcasieu. That's it.
15	MR. JONES:
16	All right. Do we have a motion to
17	approve these renewals?
18	Motion from Ms. Atkins. Second from
L9	Mr. Windham.
20	Any comments from the Board?
21	(No response.)
22	MR. JONES:
23	Any questions?
24	(No response.)
25	MR. JONES:

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	Page 50
1	There being none, any comments from the
2	floor?
3	(No response.)
4	MR. JONES:
5	There being none, all in favor, say
6	"aye".
7	(Several members respond "aye".)
8	MR. JONES:
9	Any opposition?
10	(No response.)
11	MR. JONES:
12	Y'all were real strong at the beginning
13	of the meeting. You kind of petered out toward the end.
14	Okay. There is no opposition that the
15	motion still passes.
16	MS. WEBER:
17	I just want to make one point, when the
18	record is printed, that we will reflect addition of
19	Diversified Foods as an amendment to the agenda;
20	correct?
21	MR. JONES:
22	No?
23	MS. WEBER:
24	No? Just as a separate issue?
25	MR. JONES:

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Page 51

Just as a separate issue. It's a separate issue that we voted on separately. We did not amend the agenda.

MS. WEBER:

Okay.

MR. JONES:

Is that a problem?

MS. WEBER:

No.

MR. JONES:

Okay. I don't want the staff to be unhappy with me, of all of the people in this room.

All right. Good deal.

Mr. Grissom.

MR. GRISSOM:

Thank you, Mr. Chairman.

I wanted to take this time to review briefly a few project announcements that were the result of much effort within the department and that participate access within some of the programs here under CMI. First is UPS Midstream Services Universal Plant Services announced a \$3.9-million capital investment in Gena, Louisiana, 95 new jobs, with the estimated average salaries of more than \$73,000. We project that an additional 121 new indirect jobs will

result from the 95 direct jobs, so for a total of more than 2,200 new jobs in Central Louisiana. The facility will be a machine shop, manufacturer of compressor equipment and should be an exciting project for the Gena area and surrounding area.

The second is a very significant project announced in Westlake, Sasol, and this occurred last week, announced the largest manufacturing investment in Louisiana history. The investment will create more than 7,000 direct and indirect jobs. It's one of largest more direct investment manufacturing projects in the history of the US, actually. Sasol has agreed or plans to invest between 16 and \$21-million dollars in an integrated GTL and ethane cracker complex in Westlake, Louisiana. The estimated average salaries of those direct jobs are nearly \$88,000 per year. The project involves the production of high-quality transportation fuels, GTL diesel. This is a cleaner burning, high-performance fuel with significant admission benefits, and GTL diesel can be used in existing vehicles and fuel delivery systems without modifications, so it's able to be utilized within the existing infrastructure. It also involves an ethane cracker complex, and so they'll be chemical products as well manufactured at the facility.

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Both of those projects, again, very exciting wins for the State. They both anticipate in using the Quality Jobs Program, as well as the Industrial Tax Exemption Program, so I do expect that we'll see those on the agendas in the coming months, and both I think are going to create very significant economic impacts for they respective regions.

Since January 2008, we have now secured projects that are creating more than 63,000 new direct and indirect jobs, as well as more than \$28-billion in new capital investments. So this has certainly been an exciting year and an exciting several years for the State. We continue to manage the project pipeline, and anticipate a number of new and exciting announcements in the coming months.

I want to thank all of you for your participation on this Board. Your efforts are very important to the State's overall economic development efforts, and I just want to thank you for this year of service.

I'll be happy to answer any questions.

MR. JONES:

Any questions or comments for

Mr. Grissom?

MR. HARRIS:

Mr. Chairman, maybe I missed -- am I to understand that Mr. Grissom is going to have the comments at this meeting looked at and studied with a proposal at next month's meeting or -- I want to go back to my point about --

MR. JONES:

I don't think we resolved that, but now is as good of a time as any.

I think the point that Mayor Harris is raising is the questioning that goes to both his and Gale's point as to whether we have addressed the issue of communication about cancelation of contracts or not, and I think that's your concern, was have we communicated with the stakeholders. And I think that the question we have is, first of all, have we already addressed this in some sort of rulemaking, and if not, perhaps the staff could bring us some recommendations that we might consider, and, obviously, we're having such activity at the table, we must have some comments already.

MR. HARRIS:

Let me preface your remarks by saying,

I'm not trying to be onerous with the staff. It's just

that I notice a lot of people here in the audience, and

they're here to make a living, and you have some

Page 55

consultants and you have some economic development organizations and they work very hard to get to a point and then they may go away and even though these companies are supposed to be big boys and they're supposed to understand, sometimes this gets a little complicated. It would be nice to CC the consultant or whoever brought them to the table to say, "Hey, we're going to cancel your contract," or else we're going to end up with some of the reinstatements that we have. That's my preface.

MS. CLAPINSKI:

Danielle Clapinski, Staff Attorney with LED. I just wanted to clarify a little bit as to your question. We have a form called Disclosure Authorization Form, and the company fills it out, basically granting us the authority to speak with a third-party regarding their application or contract. If that form is filled out and we have a third-party that we're authorized to speak to, they're notified through these activities. If we do not have a Disclosure Authorization to discuss with a third-party, that is when that does not occur.

MR. HARRIS:

I understand. However, once a person says, "All right. I've put my business out there. I'm

going to get this incentive. I don't want anybody else to know my business." I can understand why they may not expand that notification to other people, but at the same time, I think that we need to create the environment, like we want to make every effort to notify you if things go south. And I understand that form, but I'm just wondering if it's a matter of marketing to say we want to make sure that you get what you applied for, unlike these companies that come forward and say, "Hey, I want to cancel the contract." Okay. That's fine. They're doing something active. That's my point.

MS. CLAPINSKI:

Okay.

MR. JONES:

Let's take a look and see, first of all, have we already handled this, and, B, if not, does the staff has any recommendation or modification for consideration. That would be very helpful.

Mr. Grissom.

MR. GRISSOM:

I mean, based on what I'm hearing, I think it would be useful for the LED team to sit town together and talk about the processes and the processes we use and the forms that might be completed and, you know, come back next meeting with just some comments

Page 57

that, you know, "Here's our approach we're currently using. I think we need to keep it because of X, Y, Z reasons," or, "Here's the approach we're currently using, I think we can make a few adjustments that might increase our communications and we plan to implement those. That way, we have a full picture and we'll have all of the internal thoughts within the LED staff kind of discussed and pulled together by the time we get back to the Board.

MR. HARRIS:

One bit of information that as a Board member that I would like to know is, you know, what is the percentage, you know, what's the total number of applications we get, what's the percentage of companies go alone and make the application. If you could come up with some statistics, because it may be just a very minor portion. It may could be a large portioner. I just have no way to judge.

MR. GRISSOM:

Sure. We can pull that together.

MR. JONES:

That way, our consultants and stakeholders can understand how well we're doing in getting the message out.

And speaking of next meeting, I think

all of the Board members have at your place the schedule for the 2013 meetings as well as the seminars. note that our next meeting of this Board is on February 26th, and importantly, we will be having an election of the new chairman for that, so those of you who might be interesting, start your politicking now because we will have campaign signs. I have a business, we can sell those signs to you. We have ballots we'll sell, the whole nine yards. I'm kidding. This was just a joke, but in any event, we will be having an election on the 26th. And, also, I want to -- this is relatively new for us, although, it's getting less and less new, but I think it's very special that we have today with us two of our legislators, Senator Martiny and Representative Ponti. We appreciate y'all taking time. I know there are members of the Board, but it's a lot for you guys to come in and serve with us, but we know it's special, the legislature put you on here with us and we appreciate your attendance.

MR. MARTINY:

Thank you.

MR. JONES:

Thank you for your input.

Anything else for the good of the order

today?

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Page 59
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                      (No response.)
                     MR. JONES:
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 3
                          Going, going. Do I have a motion to
         adjourn?
 4
 5
                     MR. HARRIS:
                          So moved.
 6
 7
                      MR. JONES:
                         So moved. Second.
 8
                         All in favor, say "aye".
 9
                      (Several members respond "aye".)
10
                      MR. JONES:
11
12
                          We will see you on the 26th. Hope
13
         everybody has a great holiday.
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                      (Meeting concludes at 2:23 p.m.)
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STATE OF LOUISIANA:

This verification is valid only for a transcript accompanied by my original signature and original blue seal on this page;

I, Elicia H. Woodworth, Certified Court Reporter in and for the State of Louisiana, as the officer before whom this testimony was taken, do hereby certify that the witness, to whom oath was administered, after having been duly sworn by me upon authority of R.S. 37:2554 did testify as hereinbefore set forth in the foregoing pages;

That this testimony was reported by me in the stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding;

That I am not related to counsel or to the parties herein, nor am I otherwise interested in the outcome of this matter.

Baton Rouge, Louisiana, on this date _____.

Elicia H. Woodworth, CCR Certificate No. 27014